



# ST-65 Release Highlights

Ongoing improvements that help your business grow

This release has

**38** core improvements **1** new feature

## Grow Revenue

Billing

Pricebook

**Feature: Dynamic Pricing: Weekend and holidays**  
After-hours rates for after-hours service

Define when higher labor rates should be charged outside of normal service hours and set up rules to automate this calculation to leave no money on the table.

## Increase Sales

Sales

Techs

**Feature: GoodLeap Financing Integration**  
Easier financing for an easier “yes”

Offer newly integrated GoodLeap financing and help your customers choose what works best with their budget. Get a decision in seconds.

## Increase Productivity



**Feature: Updated customer and location records (Phase 2)**

Navigate faster and field more calls

More ways to navigate intuitively and find relevant information efficiently - now with a collapsible sidebar for more horizontal space.

## Other Goodies



Dispatch

ST Admin

CSR

**Scroll less** with a team filter on the Dispatch Board

**Simplify compliance**, add SEER2 and other details in Equipment fields

**Further standardize job booking** with the ability to make the Job Summary field required



You asked, we listened! Feature released due to direct feedback and requests. Keep them coming in [Community Ideas!](#)

Learn about all these features and more in [ST-65 Release Notes](#).




**Thank you to the following companies for your ideas:**

- AAA Plumbing
- Absolute Plumbing Solutions
- Airco Service, Inc.
- AirWorks Solutions
- All Dry Services
- Aquarius Water Conditioning
- Astar Heating & Air
- Baker and Sons Plumbing, Inc.
- Barron Heating and Air Conditioning, Inc.
- Blue Chip Maintenance
- Bowers Plumbing Company
- BQ Electric
- Cecil's Heating & Air Conditioning, Inc.
- Dynamic Electric
- Dwyer Plumbing
- EcoSystems NJ
- First Point LLC
- Goettl's High Desert Mechanical Inc.
- Hometown Heating and Air Conditioning
- Pacific Electric, Inc.
- Plumbing Medic
- Polestar Plumbing, Heating & Air Conditioning
- Progressive Service Company
- Swan Electric, Plumbing, Heating & Air


## Now in Beta: Phones Pro – Second Chance Leads


Now in Beta! Second Chance Leads, powered by Titan Intelligence, automatically flags unbooked calls as potential leads, giving you another opportunity to convert them into booked jobs. Save time reviewing calls to potential leads without the need for a 3rd party solution— with Second Phones Pro, it's all there for you

To join the Beta waitlist, [fill out this form](#) today!




**Phones**
Pro


Calls


▼

**Second Chance Leads**


 POWERED BY TITAN INTELLIGENCE

Open

Done

Status	Notes	Date & Time	Customer	Call Type	CSR Name
New	Customer said they would call back	05/20/2023 - 04:49 PM	(818) 907-2838	Not a Lead	Liz Smith <a href="#">Review Call</a>
New	Customer wanted price over the phone	05/11/2023 - 03:29 PM	(818) 875-6245	Unbooked	Rick Lane <a href="#">Review Call</a>
New	Did not want to pay dispatch fee	05/11/2023 - 03:29 PM	(818) 875-6245	Unbooked	Liz Smith <a href="#">Review Call</a>
New	Customer said they would call back	05/04/2023 - 02:15 PM	(818) 875-6245	Excused	Rosa Price <a href="#">Review Call</a>
New	Did not want to pay dispatch fee	04/29/2023 - 03:29 PM	(818) 875-6245	Not a lead	Eric Dane <a href="#">Review Call</a>
New	Customer wanted price over the phone	04/29/2023 - 01:30 PM	(818) 875-6245	Excused	Liz Smith <a href="#">Review Call</a>

1

2

3

4

1 - 30 of 120 items